

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM X-17A-5 PART III

OMB APPROVAL

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPO	RT FOR THE PERIOD BEGINNING _	01/01/02 MM/DD/YY	AND ENDING	12/31/02 MM/DD/YY
	A. REG	ISTRANT IDENTI	FICATION	
NAME	E OF BROKER-DEALER:			
	vernment Perspectives, LLC	2		OFFICIAL USE ONLY
ADDR	ESS OF PRINCIPAL PLACE OF BUSIN	NESS: (Do not use P.C). Box No.)	FIRM ID. NO.
250) Lafayette Circle, Suite	202		
		(No. and Street)		
Laf	Eayette, CA 94549			
	(City)	(State)		(Zip Code)
NAME	E AND TELEPHONE NUMBER OF PER	SON TO CONTACT	IN REGARD TO THIS	S REPORT
	chard A. Williams			925) 283-2456
	<u> </u>		(.	Area Code — Telephone No.)
	B. ACCO	UNTANT IDENT	FICATION	
INDEP	PENDENT PUBLIC ACCOUNTANT who			
	ce, Scott B.	se opinion is contained	i in ans report	
		if individual, state last, first, n	niddle name)	
417	Montgomery Street, 3rd Fi	loor, San Fra	ncisco, CA 94	4104
(Address	s)	(City)	(State)	Zip Code)
CHECI	K ONE:			
	Certified Public Accountant			
	☐ Public Accountant	-A	•	PROCESSED
	☐ Accountant not resident in United St.	ates or any of its posse	ssions.	MAR 1 1 2003
_		FOR OFFICIAL USE ONL	Υ	<u></u>
				THOMSON FINANCIAL

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



OATH OR AFFIRMATION

I, Richard A. Williams	, swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial	
Government Perspectives, LLC	
7/121	, as of
, <u>ZOOZ</u> , are true and co	orrect. I further swear (or affirm) that neither the company
nor any partner, proprietor, principal officer or director has an	y proprietary interest in any account classified soley as that of
a customer, except as follows:	
	1 1 2 × 13
	7-23-03
	Signature
	Member
	Title
1 d h	•
Notary Public	
Protary Fubile	^^^
r ^a	ANN W. BAKER
>(COMM. # 1357741
This report** contains (check all applicable boxes):	CONTRA COSTA COUNTY U
(a) Facing page.	My Comm. Expires JUN 19, 2006 V
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partr	ners' or Sole Proprietor's Capital.
(f) Statement of Changes in Liabilities Subordinated to Cl	
(g) Computation of Net Capital	
(h) Computation for Determination of Reserve Requirement	nts Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or control Requ	
•	the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Require	
	ements of Financial Condition with respect to methods of con-
solidation.	
(I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies found to ex	ist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY) FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2002

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INDEPENDENT AUDITORS' REPORT

Government Perspectives, LLC (A Limited Liability Company)

We have audited the accompanying statement of financial condition of Government Perspectives, LLC (A Limited Liability Company) as of December 31, 2002 and the related statements of income, member's equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U. S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Government Perspectives, LLC (A Limited Liability Company) as of December 31, 2002 and the results of its operations and its cash flows for the year then ended, in conformity with U. S. generally accepted accounting principles.

Our audit has been made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on pages 10-13 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Scott B. Price & Company Certified Public Accountants

February 6, 2003

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY) STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2002

ASSETS

Current assets Cash and cash equivalents Restricted cash Commissions receivable Other accounts receivable Prepaid expenses	\$ 524,198 500,000 330,543 8,055 15,650
Total current assets	1,378,446
Fixed assets Furniture, fixtures and equipment Leasehold improvements	98,402 <u>43,542</u> 141,944
Less: accumulated depreciation and amortization	(108,777)
Fixed assets, net	33,167
Other assets Security deposit	3,733
Total other assets	3,733
	<u>\$ 1,415,346</u>
LIABILITIES AND MEMBER'S EQUITY	
Current liabilities Accounts payable Payroll taxes payable	\$ 280,818 <u>4,481</u>
Total liabilities	285,299
Member's equity	1,130,047
	<u>\$ 1,415,346</u>

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY) STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 2002

Revenue	
Commission revenue, net of clearance fees	\$ 4,212,296
Treasury bill gains	<u>15,265</u>
, ,	
Total revenue	4,227,561
Operating expenses	
Commissions	2,920,537
Salaries	448,820
Information services	85,004
Pension contributions	51,685
Rent	42,283
Professional fees	30,445
Dues and subscriptions	25,756
Travel	23,673
Depreciation and amortization	21,959
Payroll taxes	19,183
Telephone	14,141
Taxes and licenses	9,067
Regulatory fees	8,049
Meals and entertainment	7,768
Office supplies and postage	6,597
Insurance and bonds	3,620
Storage	1,740
Maintenance and repair	1,119
Promotional expenses	828
Donations	500
Total operating expenses	3,722,774
Net income	<u>\$ 504,787</u>

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY) STATEMENT OF MEMBER'S EQUITY YEAR ENDED DECEMBER 31, 2002

Beginning balance	\$ 1,178,043
Net income	504,787
Distributions	(552,783)
Ending balance	\$ 1,130,047

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY) STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2002

CASH FLOWS FROM OPERATING ACTIVITIES Net income Adjustments to reconcile net income to	\$	504,787
net cash provided by operating activities: Depreciation and amortization Change in assets and liabilities: (Increase)/decrease in assets:		21,959
Commissions and other receivable Prepaid expenses Increase/(decrease) in liabilities:		(68,387) (505)
Accounts payable Payroll taxes payable		102,258 2,199
Net cash provided by operating activities		562,311
CASH FLOWS FROM FINANCING ACTIVITIES Distributions to member		<u>(552,783</u>)
Net cash used for financing activities		(552,783)
Net increase in cash and cash equivalents		9,528
Cash and cash equivalents at beginning of year		514,670
Cash and cash equivalents at end of year	<u>\$</u>	524,198
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION Cash paid during the year for:		
Interest	\$	-

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY) NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2002

1 - THE COMPANY

The Company was formed on July 20, 1995 as a California limited liability company and will cease to exist on August 1, 2015 unless dissolved earlier by the member. The Company's primary activity is to conduct business as a general securities broker-dealer under a fully disclosed agreement with Fortis Investment Services, LLC. Under the Fortis clearing agreement, Fortis acts as principal in all transactions arranged by the Company. The Company solicits purchase and sales orders from Fortis authorized customers and earns revenue from the execution of the orders. These services are offered on an international basis from offices in California, New York and Washington.

On November 17, 1995 the Company became registered as a general securities broker-dealer with the Securities and Exchange Commission pursuant to Section 15C of the Securities Exchange Act of 1934. On November 28, 1995 the Company was granted a broker-dealer certificate by the California Department of Corporations. On November 17, 1995, the Company became a member of the National Association of Securities Dealers, Inc. as a general securities broker-dealer.

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could difer from those estimates.

Cash Equivalents

For the purposes of the statement of cash flows, cash equivalents include all highly liquid debt instruments with original maturities of three months or less which are not securing any company obligations.

The Company maintains its cash in bank deposit accounts, which at times may exceed insured limits. The company has not experienced any losses in such accounts.

Furniture, Equipment and Improvements

Furniture, equipment and improvements are valued at cost. Depreciation is calculated on a straight-line basis using an estimated useful life of five to seven years.

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY) NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2002

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes

The Company is a limited liability company which has elected to be taxed as a partnership. Members are taxed individually on their share of the Company's earnings. Therefore, no provision or liability for taxes has been provided for in these financial statements.

3 - RESTRICTED CASH

Pursuant to the Fortis clearing agreement, the Company is required to have a collateral account having a market value of \$500,000.

4 - RETIREMENT PLAN

The Company sponsors a profit sharing plan in which 20% of eligible employees' compensation is contributed by the Company up to a maximum of \$40,000. The 2002 pension contribution totaled \$51,685 of which \$0 was payable at December 31, 2002.

5 - LIQUID CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2002, the Company had net capital of \$1,077,497, which was \$977,497 in excess of its required net capital of \$100,000. The Company's net capital ratio was 3.8 to 1.

6 - LEASE COMMITMENTS

The Company relocated in 2000 and entered into a five year lease commencing on November 1, 2000. Rent expense for 2002 was \$42,283. Future minimum lease payments are as follows:

	Year ended December 31,	
2003 2004 2005	\$	42,181 43,818 37,729

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY) NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2002

7 - CASH AND CASH EQUIVALENTS

Cash and cash equivalents at December 31, 2002 include funds in a checking account and a U.S. Treasury bill carried at \$899,350, including interest earned to date. This debt security has an original maturity date of January 23, 2003, and was purchased on October 23, 2002. It is classified as held to maturity. For purposes of the statement of cash flows, the Organization considers all highly liquid investments with maturities of three months or less to be cash equivalents. \$500,000 of the U.S. Treasury bill is collateralized as restricted cash (see note 3) and is therefore excluded from cash and cash equivalents.

SUPPLEMENTARY INFORMATION

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY)

COMPUTATION OF NET CAPITAL AND NET CAPITAL REQUIREMENTS FOR BROKERS AND DEALERS

PURSUANT TO RULE 15c3-1 UNDER THE SECURITIES AND EXCHANGE ACT OF 1934 DECEMBER 31, 2002

COMPUTATION OF NET CAPITAL

Total ownership equity from Statement of Financial Condition	\$	1,130,047
Less nonallowable assets: Accounts receivable > 30 days Prepaid expenses Fixed assets, net Other assets	\$	15,650 33,167 3,733
		52,550
Net capital before haircuts on securities positions		1,077,497
Haircuts on securities		
Net capital	<u>\$</u>	1,077,497
COMPUTATION OF NET CAPITAL REQUIREMENT		
Minimum net capital required (6-2/3% of aggregate indebtedness)	<u>\$</u>	19,018
Minimum dollar net capital requirement	<u>\$</u>	100,000
Net capital requirement (greater of above two amounts)	<u>\$</u>	100,000
Excess net capital	<u>\$</u>	977,497
Excess net capital at 1000%	<u>\$</u>	1,048,967
COMPUTATION OF AGGREGATE INDEBTEDNESS		
Total A.I. liabilities from Statement of Financial Condition	<u>\$</u>	285,299
Percentage of aggregate indebtedness to net capital		26.48%

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY) COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER-DEALERS PURSUANT TO RULE 15c3-3 DECEMBER 31, 2002

An exemption from Rule 15c3-3 is claimed, based upon section (k)(2)(ii).

INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 DECEMBER 31, 2002

Not applicable

GOVERNMENT PERSPECTIVES, LLC (À LIMITED LIABILITY COMPANY) RECONCILIATION OF THE COMPUTATION OF LIQUID CAPITAL DECEMBER 31, 2002

Per original filing	\$ 1,135,872
Audit adjustments;	
To adjust depreciation expense	(5,825)
Per this filing	\$ 1,130,047

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY) SIPC SUPPLEMENTAL REPORT DECEMBER 31, 2002

An exemption from filing the SIPC Supplemental Report is claimed as SIPC has suspended assessments based on operating revenues

GOVERNMENT PERSPECTIVES, LLC (A LIMITED LIABILITY COMPANY)

REPORT ON INTERNAL CONTROL STRUCTURE

DECEMBER 31, 2002



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE

Government Perspectives, LLC (A Limited Liability Company)

In planning and performing our audit of the consolidated financial statements and supplemental schedules of Government Perspectives, LLC (A Limited Liability Company), for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to

the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC, National Association of Securities Dealers, Inc., the New York Stock Exchange, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Scott B. Price & Company Certified Public Accountants

San Francisco, California February 6, 2003